

## **Become a Local Business Consultant , Consultants Needed All Areas – Can I Really Do This?**

I get calls from men and women across the country who have seen our ads about “**Becoming A Business Consultant – Consultants Needed All Areas**” or “**Join Us in Business Consulting – Will Train**” and wonder if they could do this. They often tell me that they don’t know that much about business and have never been a consultant before. I tell them that if they can dress in a professional manner, can talk with people and follow directions; they can become a successful Field Business Consultant.

What does this mean? Simply you dress in a professional manner meaning clean clothes tastefully worn so you look similar to the business people you will be contacting. Then you have to be outgoing enough to strike up a conversation with the business owner and show one of our staple sample documents (Business Appraisal or the Comprehensive Financial Analysis) to see if they might want us to develop one for them. Then following directions get a questionnaire completed, collect 5 years of financial statements (income statements & balance sheets), a couple pictures, copy of their business lease etc. and a check made payable to the field consultant. Field consultants typically charge \$850 for the Comprehensive Financial Analysis and they send us a check for \$500. They could charge more but we only take the \$500. They send all the items collected and our \$500 check to us and we produce the professional document that we send back to the field consultant for client presentation. If desired, we will be available to explain the findings of our analysis to the client. That in a nutshell is it. Once we get to know the business with our analysis, we can often venture into funding or appraisal or for-sale-by-owner business sales package or profit development etc. You should visit [My-Biz-Doc.com](http://My-Biz-Doc.com) to see a complete list and explanation of our services offered.

**Why are our services needed?** Because to make a business run successfully you need three ingredients: Technical expertise, sufficient capital and business acumen. If you have a roofing company you better know how to put roofs on and repair them; that is the technical expertise and most owners need no help there. The second area is sufficient capital. Most small businesses start off on a shoe string and without judicious handling of the cash flow, capital or cash may continue to be a problem for them. We can help with business funding. The third are of Business Acumen is where we really shine. Typically our roofer is a hard working guy who can install roofs with the best of them but he is a terrible business man. His books are a mess and from day to day he never knows if he is making money or losing money. We can really help this guy with a Comprehensive Financial Analysis to show where the business is strong and where it is weak and how to strengthen the weak areas.

If you’re looking to become a business consultant or business analyst or a management consultant or a marketing consultant or a small business consultant this is it.

So if you can dress as a professional, talk with people and follow directions; you can be successful in this business. We encourage you to bookmark this site [RealHomeBusinesses.com/consultUSA.htm](http://RealHomeBusinesses.com/consultUSA.htm) as it explains the Field Business Consulting offer. We also encourage you to visit and bookmark [My-Biz-Doc.com](http://My-Biz-Doc.com) as this site will explain all our business consulting offerings including samples of our work for

free download. Please contact us with any questions that you may have. We can be reached toll free on 866-935-3100 or by email at [ts6947@ymail.com](mailto:ts6947@ymail.com). We look forward to working with you in the near future. T J Stewart, Founder & CEO